Arts Council of York County

Budget vs. Actuals: FY 2024-2025 - FY25 P&L

July 2024 - June 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
4000 Annual Campaign				
4010 Individual/Family Donation	8,806.92	51,038.00	-42,231.08	17.26 %
4020 Corporate Donation	9,350.00	11,500.00	-2,150.00	81.30 %
4030 Affiliate Membership	400.00	800.00	-400.00	50.00 %
4040 Miscellaneous Donations		200.00	-200.00	
Total 4000 Annual Campaign	**18,556.92**	**63,538.00**	**-44,981.08**	**29.21 %**
4100 Government Support				
4102 SCAC - General Support		13,757.00	-13,757.00	
4105 Other Grant Support		25,000.00	-25,000.00	
4106 RH Accommodation Tax		40,000.00	-40,000.00	
Total 4100 Government Support		**78,757.00**	**-78,757.00**	
4300 Rent				
4301 Center for the Arts				
4302 CFA Daily	1,475.00	6,000.00	-4,525.00	24.58 %
4303 CFA Monthly	13,780.00	40,065.00	-26,285.00	34.39 %
Total 4301 Center for the Arts	**15,255.00**	**46,065.00**	**-30,810.00**	**33.12 %**
4305 Gettys Art Center				
4306 Gettys Daily	10,827.80	19,000.00	-8,172.20	56.99 %
4307 Gettys Monthly	16,440.00	51,000.00	-34,560.00	32.24 %
Total 4305 Gettys Art Center	**27,267.80**	**70,000.00**	**-42,732.20**	**38.95 %**
Total 4300 Rent	**42,522.80**	**116,065.00**	**-73,542.20**	**36.64 %**
4400 Other Income				
4401 Bank Interest Income	105.27	550.00	-444.73	19.14 %
4402 Miscellaneous Income		200.00	-200.00	
4403 Endowment Investment Income		4,784.00	-4,784.00	
Total 4400 Other Income	**105.27**	**5,534.00**	**-5,428.73**	**1.90 %**
4500 Programming				
4501 Annual Gala	7,100.00	44,000.00	-36,900.00	16.14 %
4502 Art Experiences	580.00		580.00	
4503 Art Classes & Workshops	1,382.40	9,000.00	-7,617.60	15.36 %
4506 Ag + Art	600.00	2,000.00	-1,400.00	30.00 %
4507 Film Festival		16,000.00	-16,000.00	
4509 Blues Festival	22,650.00	31,000.00	-8,350.00	73.06 %
4511 Literary Comp		800.00	-800.00	
4512 Competitive Drawing Event	110.00	400.00	-290.00	27.50 %
4600 Visual Arts				
4602 Gallery Sales	1,485.25	8,000.00	-6,514.75	18.57 %
4603 Gallery Submissions		350.00	-350.00	
4604 Gallery Events		2,300.00	-2,300.00	
4605 Juried Comp		6,650.00	-6,650.00	
Total 4600 Visual Arts	**1,485.25**	**17,300.00**	**-15,814.75**	**8.59 %**

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 4500 Programming	**33,907.65**	**120,500.00**	**-86,592.35**	**28.14 %**
4700 Performance & Special Events				
4701 Art Markets/First Fridays	2,500.00	5,500.00	-3,000.00	45.45 %
4703 Art Experiences Booklet Ads		1,225.00	-1,225.00	
4704 Performing Arts				
4705 AIE School Shows		2,000.00	-2,000.00	
Total 4704 Performing Arts		**2,000.00**	**-2,000.00**	
Total 4700 Performance & Special Events	**2,500.00**	**8,725.00**	**-6,225.00**	**28.65 %**
Sales	350.12		350.12	
Total Income	**$97,942.76**	**$393,119.00**	**$ -295,176.24**	**24.91 %**
GROSS PROFIT	**$97,942.76**	**$393,119.00**	**$ -295,176.24**	**24.91 %**
Expenses				
6100 Programming Expense				
6101 Annual Gala		23,000.00	-23,000.00	
6103 Art Markets/First Fridays		300.00	-300.00	
6105 Art Classes & Workshops	611.17	4,500.00	-3,888.83	13.58 %
6107 Art Experience Expense	293.45		293.45	
6108 Annual Celebration Expenses		200.00	-200.00	
6120 Ag + Art Expenses	243.81	2,000.00	-1,756.19	12.19 %
6123 Film Festival Expenses	372.36	11,000.00	-10,627.64	3.39 %
6125 Blues Festival Expenses	18,451.57	26,000.00	-7,548.43	70.97 %
6135 Literary Comp Expenses		600.00	-600.00	
6136 Competitive Drawing Event		200.00	-200.00	
6140 Visual Arts Expenses				
6141 Gallery Expenses	587.35	3,500.00	-2,912.65	16.78 %
6142 Juried Comp Expenses	2,700.00	2,850.00	-150.00	94.74 %
6143 Gallery Sales Expense	2,561.00	5,600.00	-3,039.00	45.73 %
Total 6140 Visual Arts Expenses	**5,848.35**	**11,950.00**	**-6,101.65**	**48.94 %**
Total 6100 Programming Expense	**25,820.71**	**79,750.00**	**-53,929.29**	**32.38 %**
7000 Marketing				
7100 Programming Marketing				
7101 Annual Gala Marketing		400.00	-400.00	
7104 First Friday/Art on Tap/Art Markets Marketing		600.00	-600.00	
7121 Film Festival Marketing		2,550.00	-2,550.00	
7122 Art Classes & Workshops Marketing	47.98	400.00	-352.02	12.00 %
7125 Blues Festival Marketing	3,592.37	7,000.00	-3,407.63	51.32 %
Total 7100 Programming Marketing	**3,640.35**	**10,950.00**	**-7,309.65**	**33.25 %**
7140 Visual Arts Marketing				
7141 Gallery Marketing	1,087.35	5,000.00	-3,912.65	21.75 %
Total 7140 Visual Arts Marketing	**1,087.35**	**5,000.00**	**-3,912.65**	**21.75 %**
7200 General Marketing				
7026 Annual Campaign		500.00	-500.00	

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7210 Brand Marketing	1,420.09	1,300.00	120.09	109.24 %
7220 Email Marketing		400.00	-400.00	
7250 Website Marketing	113.17		113.17	
Total 7200 General Marketing	**1,533.26**	**2,200.00**	**-666.74**	**69.69 %**
Total 7000 Marketing	**6,260.96**	**18,150.00**	**-11,889.04**	**34.50 %**
8050 Facility				
8051 Facility Maintenance	9,853.40	15,000.00	-5,146.60	65.69 %
8052 Facility Supplies	1,109.88	2,000.00	-890.12	55.49 %
Total 8050 Facility	**10,963.28**	**17,000.00**	**-6,036.72**	**64.49 %**
8100 Operating				
8101 Bank Charges	891.16	4,000.00	-3,108.84	22.28 %
8102 Fees	1,570.16	3,700.00	-2,129.84	42.44 %
8103 Gettys Rental	1,200.00	1,200.00	0.00	100.00 %
8104 Hospitality	100.00	300.00	-200.00	33.33 %
8105 Leased Equipment	1,800.88	8,200.00	-6,399.12	21.96 %
8106 Miscellaneous Expense		500.00	-500.00	
8107 Office Supplies	1,446.35	5,000.00	-3,553.65	28.93 %
8108 Postage	2,233.78	3,300.00	-1,066.22	67.69 %
8109 Telephone	6,839.86	17,000.00	-10,160.14	40.23 %
8110 Utilities	4,439.11	17,000.00	-12,560.89	26.11 %
8111 Donation Processing Fees	114.76	300.00	-185.24	38.25 %
8115 Brokerage/Investment Expense		1,000.00	-1,000.00	
Total 8100 Operating	**20,636.06**	**61,500.00**	**-40,863.94**	**33.55 %**
8200 Personnel				
8201 Gallery Manager	4,140.00	15,000.00	-10,860.00	27.60 %
8204 Payroll Taxes	3,235.38	13,000.00	-9,764.62	24.89 %
8205 Retirement				
8211 Retirement (3%)	466.87	2,700.00	-2,233.13	17.29 %
Total 8205 Retirement	**466.87**	**2,700.00**	**-2,233.13**	**17.29 %**
8206 Salaries	38,152.59	142,000.00	-103,847.41	26.87 %
8207 Contract Labor	3,812.50	13,000.00	-9,187.50	29.33 %
Total 8200 Personnel	**49,807.34**	**185,700.00**	**-135,892.66**	**26.82 %**
8300 Outside Services				
8301 Accounting	7,770.00	12,500.00	-4,730.00	62.16 %
8302 Insurance	3,989.00	13,600.00	-9,611.00	29.33 %
8303 Janitoral	1,064.00	4,500.00	-3,436.00	23.64 %
8304 Payroll	547.60	1,500.00	-952.40	36.51 %
8305 Workman's Comp	796.00	838.00	-42.00	94.99 %
8306 IT Services	1,310.85	4,000.00	-2,689.15	32.77 %
Total 8300 Outside Services	**15,477.45**	**36,938.00**	**-21,460.55**	**41.90 %**
8400 Staff & Board Development	588.51	1,000.00	-411.49	58.85 %
8500 Travel		200.00	-200.00	

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Expenses	**$129,554.31**	**$400,238.00**	**$ -270,683.69**	**32.37 %**
NET OPERATING INCOME	**$ -31,611.55**	**$ -7,119.00**	**$ -24,492.55**	**444.04 %**
NET INCOME	**$ -31,611.55**	**$ -7,119.00**	**$ -24,492.55**	**444.04 %**