

ACCOUNTS				2021 BUDGET	2022 BUDGET
Income					
	4000 - Contributions				
		Membership Installment Payments			
		4010 - Membership Dues		\$24,000.00	\$26,900.00
		4020 - Donations - Individual		\$2,500.00	\$2,500.00
		4030 - Corporate Contributions / Donation		\$5,000.00	\$5,000.00
		4040 - Grants		\$10,000.00	\$10,000.00
		4060 -45 Thrive Fundraising		\$3,500.00	\$3,500.00
		4000 - Total Contributions		\$41,500.00	\$47,900.00
	4100 - Program Income				
		4110 - Annual Meeting - Fees		\$6,500.00	\$6,500.00
		4120 - Spring Picnic		\$500.00	\$500.00
		4190 - Other Events		\$1,000.00	\$0.00
		4100 - Total Program Income		\$8,000.00	\$7,000.00
	4200 - Merchandise Sales				
		4205 - REI Sales		\$1,600.00	\$1,600.00
		4210 - Guidebooks		\$20,000.00	\$20,000.00
		4220 - Trail Maps		\$9,000.00	\$9,000.00
		4230 - Hats		\$750.00	\$750.00
		4240 - Shirts		\$3,500.00	\$3,500.00
		4250 - Shipping Income		\$500.00	\$500.00
		4260 - Other Merchandise		\$1,750.00	\$1,700.00
		4270 - Patches		\$375.00	\$375.00
		4280 - Pocket Profiles		\$700.00	\$700.00
		4295 - Mugs		\$0.00	\$0.00
		4200 - Total Merchandise Sales		\$38,175.00	\$38,125.00
	4800 - Interest Income			\$100.00	\$30.00
	TOTAL INCOME			\$87,775.00	\$93,055.00
EXPENSES					
	5000 - Costs to Purchase Resale Items				
		5210 - Guidebooks COG		\$0.00	\$10,000.00
		5220 - Trail Maps COG		\$0.00	\$0.00
		5030 - Hats COG		\$750.00	\$1,750.00
		5040 - Shirts		\$6,500.00	\$10,000.00
		5260 - Patches COG		\$250.00	\$250.00
		5080 - Shipping COG		\$1,500.00	\$1,500.00
		5090 - Other COG		\$6,000.00	\$0.00
		5000 - Total COG		\$15,000.00	\$23,500.00
	6000 - Administrative				

	6010	Contract Services		
		6011 - Executive Director	\$22,800.00	\$7,600.00
		6012 - Accounting Fees	\$1,400.00	\$1,000.00
		6018 - Other Contract Sevices	\$14,500.00	\$20,000.00
		6010 - Total Contract Services	\$38,700.00	\$28,600.00
	6020	Operations		
		6021 - Web Site	\$2,500.00	\$2,500.00
		6022 - Printing and Postage	\$2,500.00	\$2,500.00
		6023 - Office Supplies	\$2,500.00	\$2,500.00
		6024 - App Services	\$7,500.00	\$7,500.00
		6026 - Travel Reimbursement	\$0.00	\$0.00
		6027 - Storage	\$900.00	\$1,500.00
		6028 - Dues and Subscriptions	\$200.00	\$1,000.00
		6029 - Insurance	\$850.00	\$850.00
		6020 - Total Operations	\$16,950.00	\$18,350.00
	6030	Bank and Pay Pal Fees	\$1,600.00	\$2,100.00
	6040	Board Expenses	\$750.00	\$750.00
		6000 - Total Administrative	\$58,000.00	\$21,200.00

	6100 - Membership		
	6110 - Newsletter	\$500.00	\$500.00
	6120 - Membership Mailings	\$500.00	\$500.00
	6130 - Backpacker Subscriptions	\$1,500.00	\$1,500.00
	Membership- Other	\$0.00	
	6100 - Total Membership	\$2,500.00	\$2,500.00
	6200 - Programs		
	6210 - Annual Meeting	\$4,000.00	\$5,000.00
	6220 - Spring Picnic	\$250.00	\$350.00
	6290 - Other Program Activities	\$200.00	\$500.00
	6200 - Total Programs	\$4,450.00	\$5,850.00
	6300 - Trail Services		
	6310 - Trail Grants - Scouts etc	\$2,000.00	\$2,000.00
	6320 - Tools	\$500.00	\$500.00
	6330 - Materials	\$2,500.00	\$2,500.00
	6340 - Trail Improvement Projects	\$1,000.00	\$1,000.00
	6300- Trail Services Other	\$500.00	\$500.00
	6300 - Total Trail Services	\$6,500.00	\$6,500.00
	6999 - Other Expenses	\$0.00	
	6900 - Expenses from Reserves	\$0.00	
	TOTAL EXPENSES	\$86,450.00	\$59,550.00
	Income - Expenses	\$1,325.00	

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