

TOF BUDGET 2022

<i>Line #</i>	<i>Revenue</i>	<i>Projected</i>
1	Grants	\$70,000.00
2	Donations	\$10,500.00
3	Fundraisers	\$65,000.00
4	In Kind	\$4500.00
5	Hat Sales/Logo Items	\$1500.00
6	Recycling Fees	\$5660.00
Total =		\$154,000

<i>Line #</i>	<i>Expenses</i>	<i>Projected</i>
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Fixed Expenses

1	Ex Dir Salary	\$35,000.00
2	Programs Director**	\$10,000.00
3	Development Manager	\$10,000.00
4	Tax Prep/Bookkeeping	\$1875.00
5	Website Hosting/Mailboxes	\$167.00
6	Insurance - Liability	\$700.00
7	i2 Recycle	\$12,000.00
8	SC Sec State - Dues/License Town of HHI	\$203.00
9	Taxes/Withholding	\$8500.00
10	Marketing - Contract Labor*	\$6500.00
11	Event/Alcohol Liability Ins	\$300
12	Customer Relationship Management (CRM) software	\$3000.00

Equipment

1	Scientific Supplies	\$300.00
2	Misc Supplies	\$150.00

Other

1	Office Supplies	\$250.00
2	Marketing/Promotions	\$3000.00
3	Printing	\$800.00
4	Postage	\$100.00
5	TOF Logo products	\$850.00
6	Conferences/Reg Fees	\$300.00
7	KnK Program Guides	\$5800.00
8	Boys & Girls Club	\$2400.00
9	Scholarships "K in K"	\$12,000.00
10	Fundraiser Costs	\$4500.00
11	Water Festival	\$2000.00
12	OluKai LC Boil Paddle Battle	\$20,000.00
12	Membership Fees (SAMs Club)	\$45.00
13	Meeting Expense	\$85.00
14	Bank Charges - check re-order	

Total Expenses =	\$140,870
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