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**2022 BUDGET**

**REVENUE**

 **Donations**

 Unrestricted Donations $65,000.00

 Restricted Donations $5,000.00

 In-Kind Donations $2,500.00

 **Total: $72,500.00**

 **Grants/Sponsorships**

 Trail Sponsorships $20,000.00

 Restricted Grants $14,000.00 **Total: $34,000.00**

**Other**

Interest $150.00

**Total Revenue: $106,650.00**

**OPERATING EXPENSES**

**Admin Activities**

**Professional Services**

 PA Consultant Time\* $7,000.00

 PA Consultant Expenses\* $700.00

 Other Prof. Services $500.00

 **Total Admin Prof. Services: $8,200.00**

 **Other Administrative Expenses**

Office Supplies $75.00

 Tech Services (Dropbox) $155.00

 Tech Services (Zoom) $200.00 Tech Services (HP Ink) $100.00

Misc./Contingency $300.00

 **Total: $830.00**

**Subtotal Admin Expenses: $9,030.00**

**Program Activities**

 **Professional Services**

 PA Consultant Time $35,000.00

 Other Prof. Services $500.00

 **Total: $35,500.00**

 **Other Program Expenses**

 Office Supplies $50.00

 Printing $1,000.00

Tech Services (Stingray App/Web Support) $1,400.00

 Tech Services (Apple Developer) $125.00

 Tech Services (Pic Monkey) $130.00

 Tech Services (Mail Chimp) $408.00

Video/Photography Production $4,000.00

 Misc./Contingency $500.00

 **Total: $7,613.00**

**Subtotal Program Expenses: $43,113.00**

**Fundraising Activities**

**Professional Services**

 PA Consultant Time $28,000.00

 PA Consultant Expenses $700.00

 2 Years Financial Statements (Semi-Audit) $3,000.00

Other Prof. Services $100.00

 **Total: $31.800.00**

 **Other Fund-Raising Expenses**

Office Supplies $125.00

 Postage $350.00

 Printing $1,000.00

 Tech Services (Blackbaud) $4,000.00

 Events $2,000.00

 Misc./Contingency $500.00

 **Total: $7,975.00**

**Subtotal Fundraising Expenses: $39,775.00**

**TOTAL OPERATING EXPENSES: $91,918.00**

**CAPITAL EXPENSES**

 **New Trail Segments**

 Segment 2 (Ribaut Crossing) $100,000.00

 Connector, Phase 1 $12,000.00

 **Trail Improvements**

Historic and Other Signs $7,000.00

Trees, Benches, Etc. $5,000.00

 **Trail Repairs**  $500

**Total Capital Expenses: $124,500.00**

**Total FY 22 Budget $216,418.00**

**Note: $100,000 for Segment 2 refers to Ribaut Rd crossing project into Village of Port Royal, was gift of a donor, and is held in a restricted account.**