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**2022 BUDGET**

**REVENUE**

**Donations**

Unrestricted Donations $65,000.00

Restricted Donations $5,000.00

In-Kind Donations $2,500.00

**Total: $72,500.00**

**Grants/Sponsorships**

Trail Sponsorships $20,000.00

Restricted Grants $14,000.00 **Total: $34,000.00**

**Other**

Interest $150.00

**Total Revenue: $106,650.00**

**OPERATING EXPENSES**

**Admin Activities**

**Professional Services**

PA Consultant Time\* $7,000.00

PA Consultant Expenses\* $700.00

Other Prof. Services $500.00

**Total Admin Prof. Services: $8,200.00**

**Other Administrative Expenses**

Office Supplies $75.00

Tech Services (Dropbox) $155.00

Tech Services (Zoom) $200.00 Tech Services (HP Ink) $100.00

Misc./Contingency $300.00

**Total: $830.00**

**Subtotal Admin Expenses: $9,030.00**

**Program Activities**

**Professional Services**

PA Consultant Time $35,000.00

Other Prof. Services $500.00

**Total: $35,500.00**

**Other Program Expenses**

Office Supplies $50.00

Printing $1,000.00

Tech Services (Stingray App/Web Support) $1,400.00

Tech Services (Apple Developer) $125.00

Tech Services (Pic Monkey) $130.00

Tech Services (Mail Chimp) $408.00

Video/Photography Production $4,000.00

Misc./Contingency $500.00

**Total: $7,613.00**

**Subtotal Program Expenses: $43,113.00**

**Fundraising Activities**

**Professional Services**

PA Consultant Time $28,000.00

PA Consultant Expenses $700.00

2 Years Financial Statements (Semi-Audit) $3,000.00

Other Prof. Services $100.00

**Total: $31.800.00**

**Other Fund-Raising Expenses**

Office Supplies $125.00

Postage $350.00

Printing $1,000.00

Tech Services (Blackbaud) $4,000.00

Events $2,000.00

Misc./Contingency $500.00

**Total: $7,975.00**

**Subtotal Fundraising Expenses: $39,775.00**

**TOTAL OPERATING EXPENSES: $91,918.00**

**CAPITAL EXPENSES**

**New Trail Segments**

Segment 2 (Ribaut Crossing) $100,000.00

Connector, Phase 1 $12,000.00

**Trail Improvements**

Historic and Other Signs $7,000.00

Trees, Benches, Etc. $5,000.00

**Trail Repairs**  $500

**Total Capital Expenses: $124,500.00**

**Total FY 22 Budget $216,418.00**

**Note: $100,000 for Segment 2 refers to Ribaut Rd crossing project into Village of Port Royal, was gift of a donor, and is held in a restricted account.**